

January 2022

News from SXD Limited Partnership

Weyt-k from SXD Limited Partnership (SXDC). The following is an update of business activities for October 2021 – January 2022.

Happy New Year! The year has kicked off with a ton of planning as we look ahead and prepare for another year of growth and opportunities.

The end of last year included productive meetings with Chief and Council and a change in our Board. We are ever grateful for the guidance and support of Chief and Council and our board members, past and present.

Here is an update of what we have been up to and where we are heading. As always, we encourage members to reach out to us. We love to hear from you.

- 1. **Meadow Lake Ranch** With a caretaker in place, and much of the grazing burned from last year's fires, the land will sit this year as it's fertility regenerates. We will take this opportunity to repair fences that were destroyed in the fires. And we have just signed a 25 year lease renewal expiring Dec 31, 2047.
- 2. **Gravel & Accommodation Feasibility** We received the draft Business Plan and Feasibility Study for gravel, accommodation, and other land use business opportunities and spent this time reviewing it. We are excited about the potential these businesses could bring us and will provide an update once we have reviewed thoroughly with Chief and Council and our Board.
- 3. **Store Renovations** The renovations have been a huge undertaking, while the store continued to operate. We are very pleased with our store manager, Sharmon Lulua, and the leadership she has shown. Renovations are nearing completion. Grand reopening planning is being discussed for the spring. Renovations included new sewer lines, flooring, equipment, and so much more will ensure this building and investment is around for our community for years. Store hours continue to be Monday Friday 8am 6pm; and Saturday Sunday 9am 3pm; and statutory holiday hours 10am 2pm. Drop in, we'll be glad to see you.



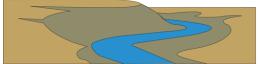
- 4. **Big Bar Guest Ranch** We have used the seasonal down-time at the guest ranch to complete some major capital projects. Deck and room upgrades were completed. The roof is more than halfway completed however the floods in November and road closures stalled this work. A new biking trail was added. Also, a new well was drilled providing 88 gallon of water per minute. We promoted our assistant manager to manager, and we are currently looking to fill some key positions as we anticipate another busy tourism year.
- 5. **The Garden & Greenhouse Business Plan** With the completion of the Greenhouse Business Plan, we are looking ahead to expand the garden operation. This will involve hiring more summer students and seeking additional opportunities to sell produce.
- 6. **Hiring Key Positions** We are still hiring key positions for an Executive Assistant, and a Financial Manger. Job posting can be found on our website https://www.sxdcltd.ca/employment opportunities.php We would appreciate it if you would share these opportunities with those you think would be qualified.
- 7. **Meadow Lake Holdings** Meadow Lake Holdings is the official company name of a group of Chinese investors with whom we look to do business with. Our relationship began from conversations regarding their guiding licence at Meadow Lake Ranch. We continue to discuss opportunities for Chasm Mill and other areas within our Nation. There are no new updates at this time.

Our role as the economic development corporation is to run business based on profits that can be reinvested back into the First Nation. It is our responsibility to provide due diligence before undertaking any and all new business. We will continue to work with our partners to plan, prepare and perform the necessary steps required to bring about new and profitable opportunities that will support our community. We are very excited about 2022 as we continue to work towards maximizing investments that support our economic priorities.

I can be reached at 250-440-5652 during business hours, Monday to Friday or email clayton@sxdcltd.ca.

Clayton Harry General Manager





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SXDC Ltd.



FULL-TIME EMPLOYMENT OPPORTUNITY

TITLE: SXDC Ltd. / SXD Limited Partnership-Big Bar Guest Ranch Manager and Head Chef

REPORTS TO: SXDC Ltd. General Manager

Posted

Reporting to the General Manager SXDLP, the Big Bar Ranch Manager is responsible for the operation and management of the ranch, the buildings, and the tourism business. The Ranch Manager is focused on building a financially sound tourism business at the Ranch. This is a multi-disciplinary role that requires customer service skills, marketing, financial management, tourism management, cooking and food preparation, housekeeping, maintenance and repair of buildings, and animal husbandry as broad categories. The Ranch Manager works with SXDLP and other businesses to effectively operate the ranch

DUTIES AND RESPONSIBILITIES

Operations:

- 1. Develops an operational plan for Big Bar Ranch which incorporates goals and objectives for long range success.
- 2. Markets Big Bar Ranch nationally and internationally to attract tourists for a wide range of activities, such as but not limited to riding and caring for horses, connection to the land and wildlife, tours, culinary experiences, fishing, hunting, and events.
- 3. Manages bookings for rooms and buildings ensuring adequate staff to handle customer needs.
- 4. Plans menus based on seasonal goods and purchases food products using most cost-effective methods.
- 5. Monitors animal health and welfare, including liaising with vets.
- 6. Develops protocols for working alone, safety of customers and an evacuation plan for serious injuries.
- 7. Maintains a knowledge of pests and diseases and an understanding of how they spread and how to treat them.
- 8. Protects the environment and maintains the bio-diversity of the land, ensuring practices are sustainable.

Financial Management:

- 1. Creates a budget for the operation of the Ranch.
- 2. Manages expenditures and develops strategies to increase revenue while keeping expenditures at the minimum level.
- 3. Builds the tourism business to cover visits throughout the year.
- 4. Provides adequate research and cost-benefit analysis for new business propositions for the ranch.
- 5. Ensures the organization is protected from liability through insurance, policies, and procedures.
- 6. Prepares and submits regular activity reports and statistics to General Manager.

Human Resources:

- 1. Hires, orients, trains, and supervises workers engaged in wrangling and caring for animals, housekeeping, cooking, tour guides and others that support the business.
- 2. Ensures that each employee receives solid orientation, training customer service expectations and understands their responsibilities for the health and safety of the guests of the ranch.

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- 3. Manages team performance by setting expectations and regularly reviews performance with staff; acts as coach and mentor to address performance issues; and administers progressive disciplinary actions as required.
- 4. Ensures employee compliance with SXDLP policies and procedures.
- 5. Coordinates and leads department staff meetings, sets the agenda, provides minutes and clearly communicates information to staff.
- 6. Keeps the General Manager informed of sensitive and important issues and events.

Infrastructure:

- 1. Maintains buildings and roads in good repair and safe conditions.
- 2. Undertakes minor repairs and contracts for repairs above skill level.
- 3. Uses winter months to make major improvements.
- 4. Inspects ranch structures such as buildings, fences and roads and documents conditions
- 5. Other duties as assigned or required.

The duties listed are provided as examples of area of responsibility and are not intended to create limits to responsibility but to help understand the scope of the position. All staff are expected to be team oriented and maintain the customer service standards while working with the organization.

QUALIFICATIONS

Education & Experience:

- Training in business, agricultural management, tourism management or equivalent education and experience in guest ranch management.
- · Culinary Arts with Chef certification.
- Minimum two-years work experience in tourism and ranch management.
- Handling customer service and ensuring customer satisfaction.
- One-year supervisory experience.
- Competent using Microsoft Word and Excel.

Competencies:

The Ranch Manager should demonstrate competence in some or all of the following:

- Conflict Resolution Brings conflict into the open at the earliest opportunity to arrive at constructive solutions while maintaining positive relationships.
- Respect for Others Builds Trust Interacts sensitively, respectfully and in a non-judgmental manner to develop and maintain co-operative relationships. Models the values of the organization and demonstrates integrity in all actions.
- Leadership & Teambuilding Sets an example and direction for others by acting as a role model and
 inspiring a positive attitude toward work, motivating others toward vision and goal achievement. Coaches
 employee development and provides positive feedback for improved performance.
- Communicates Information Communicates and discusses with Chief and Council, Band Administrator and Program Managers critical information including rationale behind decisions. Creates an environment where open honest communication is valued and develops strong, cooperative relationships.
- Financial Impact Delivers on financial results by budgeting resources responsibly, analyzing data, recognizing trends and patterns and synthesizing financial data to promote positive results.

- Innovation Makes an effort to improve performance or operational activities by trying new things, finding new ways of doing things and recommending ways to improve organizational outcomes.
- Analytical Thinking Observes, identifies and organizes information to detect underlying issues. Recognizes patterns to interpret implications, ascertain solutions and make recommendations.

Skills and Abilities:

- Ability to self-regulate, meet deadlines, have attention to detail.
- Ability to budget, read financial statements, business plans and appropriate technical material.
- Ability to convey clear and concise messages and business reports.
- Proven interpersonal skills and the ability to develop relationships.
- Ability to organize, prioritize and manage workload.
- · Exceptional integrity and professionalism.
- Strong planning, organizational and coordination skills.
- Proficiency in the use of computer programs for word processing, databases, spreadsheets, email, and the
 internet, to the intermediate level (capable of using a large number of functions and feel confident using
 the program).

Working Conditions:

- · Remote and isolated location.
- · Ability to work flexible hours.
- Receives minimal supervision with occasional direction and very few checks of the work performed.

Conditions of Employment:

- Must be able to obtain and maintain a valid driver's licence.
- Must provide a vehicle in good operating condition and appropriate vehicle insurance to meet program requirements OR access to company vehicle is provided and requires a valid Driver's Licence.
- Holds Serving It Right, and Food Safe certificates.
- Must provide a clean Criminal Record Check.

Directly Supervises:

• Seasonal staff including but not limited to wranglers, cooks, chamber maids, tour guides and others as the business grows.

Preference will be given to persons of Aboriginal ancestry as per Section 16(1) of the Canadian Human Rights Act.

Application package must Include the following:

- 1. **Resume** Provide three work related job references.
- **2. Cover Letter -** Stating availability to start work.





Title Executive Assistant with receptionist duties

Reports To Chief Executive Officer

Job Summary

Reporting to the Chief Executive Officer, the Executive Assistant (AE) plays a strong role in ensuring a smooth operation of the Economic Development Office and SXDLP businesses. The Executive Assistant has excellent computer and communication skills including the timely output of meeting minutes. The EA is professional, effective, and provides timely assistance and solutions for administrative requirements and light bookkeeping responsibilities. As a key front-line staff member, the Executive Assistant must have excellent critical-thinking, organizational and people skills as they build relationships, answer calls and welcome visitors. This position will have numerous contacts with a wide variety of organizations, including many levels of government and non-government agencies, business stakeholders, employees, and the public.

Duties and Responsibilities

Administration:

- 6. Prepares for meetings including organizing agendas, notifications, compiling documents and preparing packages for Board members.
- 7. Provides assistance to team members/management for special projects, including conducting research and coordinating reports and documentation.
- 8. Ensures office supplies are well stocked and re-orders supplies regularly.
- 9. Maintains databases and other computerized files, including the hard copy filing system.
- 10. Takes minutes at specific meetings; types and disseminates minutes to appropriate parties.
- 11. Coordinates meetings and/or travel schedules and makes travel arrangements.
- 12. Other duties as assigned or required.



Reception:

- 1. Answers incoming telephone calls and addresses visitors, directs inquiries, provides information, screens calls, sets up appointments, and takes messages as required.
- 2. Performs day-to-day administrative/clerical duties, including filing, photocopying, faxing, processing correspondence, proposals, reports, flyers or newsletters, e-mails, and other documentation.
- 3. Distributes incoming mail and faxes after date stamping and completing mail log; organizes outgoing mail and couriers.
- 4. Maintains the office calendar recording governing body and management meetings, events, and critical deadlines; coordinates boardroom booking system.
- 5. Ensures the general tidiness of the main entrance/reception area.
- 6. Organizes catering (food/beverages) for events or guests as required.

The duties listed are provided as examples of responsibility and are not intended to create limits to responsibility but to help understand the scope of the position. All staff are expected to be team oriented and maintain the customer service standards while working with the organization.

Qualifications:

- Post secondary education in business administration, or equivalent education and EA experience.
- Three to five years of administration assistance experience.

Competencies:

The Executive Assistant should demonstrate competence in some or all of the following:

- Respect for Others Builds Trust Interacts sensitively, respectfully and in a non-judgmental manner to develop and maintain co-operative relationships. Models the values of the organization and demonstrates integrity in all actions.
- Accountability holds self accountable for achieving goals and personal development; delivers on commitments.
- Planning & Organizing plans and organizes time effectively to meet goals and timetables, visualizing needs for the future.
- Problem-solving uses critical thinking skills to solve problems.
- Quality sets and attains quality standards that meet or exceed requirements.



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Skills and Abilities:

- Ability to self-regulate, meet deadlines, have attention to detail.
- Excellent communication skills both orally and in writing, with attention to grammar and spelling.
- Ability to organize, prioritize and manage workload.
- Exceptional integrity and professionalism.
- Strong team player.
- Proficiency in the use of Office 365, computer programs for word processing, databases, spreadsheets, email and the internet, to the Advanced level (capable of using a large number of functions and feel confident using the program).
- Must have strong administrative, organizational and communication skills.
- Recognizes and respects all cultural diversity and has an understanding of Aboriginal culture.

Working Conditions

- Office environment mainly, with hybrid model of working from home as required: most services are
 provided immediately; the employee must be aware of the sensitivity, confidentiality and urgency of
 requests while balancing other work commitments.
- · Receives limited supervision with less frequent direction and review of the work performed.

Conditions of Employment

- Must be able to obtain and maintain a Criminal Records Check.
- Must be able to obtain and maintain a valid driver's licence.
- Must provide a vehicle in good operating condition and appropriate vehicle insurance to meet program requirements.

Directly Supervises:

None

Preference will be given to persons of Aboriginal ancestry as per Section 16(1) of the Canadian Human Rights Act.

Application package must Include the following:

- 1. **Resume** Provide three work related job references.
- 2. Cover Letter Stating availability to start work.